# Market Mapper Pro – Prompt Guide for Insurance Professionals

## **Getting Started**

This AI is built to support licensed insurance professionals with risk classification, market selection, and placement strategies for commercial P&C accounts, including both standard and E&S markets.

#### What You Can Ask

#### Risk Classification & Market Fit

- "Classify a multifamily property in a wildfire zone standard or E&S?"
- "Does a roofing contractor with prior claims belong in the standard market?"

#### Market Recommendations by Risk

- "Who writes GL for demolition contractors?"
- "Find E&S markets for cannabis dispensary with coastal property."

## **Industry-Specific Strategy**

- "Best markets for small manufacturers with combustible exposures?"
- "Who has appetite for senior living facilities' liability?"

### **Submission Requirements**

- "What's needed to submit habitational property in Florida?"
- "E&S paperwork checklist for a trucking risk with losses?"

#### **Custom Placement Strategies**

- "How can I layer a high-limit liability tower for a nightlife venue?"
- "Suggest a captive + E&S buffer for a distressed recycling facility."

## **Prompt Templates to Use**

#### ► Risk Review Prompt

"Evaluate a contractor specializing in demolition and street work, with recent OSHA citations and 2 GL claims in the last 3 years. Recommend markets and required documents."

#### ► Market Matching Prompt

"Find admitted and non-admitted markets for a coastal apartment complex with wind exposure, built in 1980, frame construction, updated roof 2016."

#### ► Industry-Focused Prompt

"Give me a market strategy for mid-size food product manufacturer with international sales and a recent product recall claim."

#### ► Coverage Line Guidance Prompt

"Which carriers offer umbrella or excess liability for nightclubs with dance floors and bouncers?"

## **Best Practice Prompts**

#### **Coverage Explainer**

"How do I explain to a client why their property is going to the E&S market due to CAT exposure?"

#### **Submission Prep**

"Checklist of enhanced submission items to improve E&S appetite for a high-hazard manufacturing account."

#### **Renewal Strategy**

"Suggest a renewal approach for a GL policy with recent losses – include how to discuss premium increase with client."

## Things to Keep in Mind

- Final decisions rest with underwriters.
- No binding authority this tool is for guidance only.
- E&S rules vary by state always verify locally.
- This tool does not store conversations or client data confidentiality is upheld.